Re: Specifications for NM Reading Book Initiative - up to 30,000 books

# Re: Specifications for NM Reading Book Initiative - up to 30,000 books

Jeannie Patchin [j.patchin@deltapublishing.com]

**Sent:** Tuesday, May 14, 2013 12:05 PM

To: Contact, Imb, PED

Attachments: New Mexico Reading Initia~1.xlsx (37 KB)

Dear Ms. Savage,

Thank you for giving us the opportunity to present the attached book list for your consideration. Please note that the per book freight cost shown on the attachment is "exact freight" via UPS ground shipping. I also tried to attach a copy of the 2013 Raven Tree Press catalog with book descriptions and award information but the file was too large to transmit. Some titles still have awards pending. The catalog can be viewed and/or downloaded from our website: <a href="http://www.raventreepress.com">http://www.raventreepress.com</a> or <a href="http://www.deltapublishing.com/cat-request.cfm">http://www.raventreepress.com</a> or <a href="http://www.deltapublishing.com/cat-request.cfm">http://www.deltapublishing.com/cat-request.cfm</a>. Larry Bemesderfer or your reading specialist may have copies of some of the books as I sent samples last year when we were chosen to participate.

Raven Tree Press specializes in award-winning children's picture books in English, Spanish and bilingual English/Spanish editions. The brand is recognized for stories that stimulate a child's imagination and promote multicultural respect and understanding. Each of the beautifully illustrated books has free downloadable activities on our website www.raventreepress.com and some have Accelerated Reader® quizzes. The bilingual books contain a vocabulary list to promote language development. Raven Tree's parent company, Delta Systems Co., Inc., has provided English as a second language and foreign language materials to the pre-K to adult market for over 34 years.

Please let me know if you need any additional information at this time. For planning purposes, are you able to tell me when the chosen vendors might expect to receive notification and/or your purchase order?

Sincerely,
Jeannie
Jeannie Patchin, Vice President

Delta Publishing Company Raven Tree Press Divisions of Delta Systems Co., Inc.

1400 Miller Parkway McHenry IL 60050-7030

W.

www.delta-systems.com

www.raventreepress.com

From: "Contact, Imb, PED" < Imb.Contact@state.nm.us>

1

Date: Mon, 13 May 2013 19:53:46 +0000

To: Jeannie Patchin < j.patchin@deltapublishing.com >

Subject: RE: Specifications for NM Reading Book Initiative - up to 30,000 books

Ms. Patchin -- Thank you for your interest. We look forward to receiving your response.

Elizabeth Savage for IMB

Re: Specifications for NM Reading Book Initiative - up to 30,000 books

(505) 827.3869

From: Jeannie Patchin [j.patchin@deltapublishing.com]

**Sent:** Monday, May 13, 2013 1:51 PM

To: Contact, Imb, PED

Subject: Re: Specifications for NM Reading Book Initiative - up to 30,000 books

Thank you for notifying us regarding this year's NM Reading Book Initiative. We were fortunate to have participated in last year's project. I'm preparing our list of titles and will have the information to you tomorrow.

Sincerely, Jeannie

Jeannie Patchin, Vice President

www.raventreepress.com

Delta Publishing Company
Raven Tree Press
Divisions of Delta Systems Co., Inc.
1400 Miller Parkway
McHenry IL 60050-7030
w.
f.
www.delta-systems.com

From: "Contact, Imb, PED" < Imb.Contact@state.nm.us
<https://webmail.state.nm.us/owa/UrlBlockedError.aspx> >

Date: Fri, 10 May 2013 17:40:43 +0000

Subject: Specifications for NM Reading Book Initiative - up to 30,000 books

Good Morning:

The New Mexico Public Education Department is seeking one or more publishers to provide first-grade reading books in accordance with the attached document.

Responses must be received by Friday, May 17, and the publisher must be able to comply with all of the attached requirements and deadlines.

Please forward this to the appropriate department or person within your organization. Thank you.

# **2013 NEW MEXICO READING INITIATIVE**

Hardcover Price: \$4.55 Shipping: \$0.95 per book TOTAL COST: \$5.50 per book

ISBN#	SPANISH ONLY TITLES	
9780979446290 El	rabano que escapo (Runaway Radish)	1200
9780979446276 Ma	arco Flamenco (Marco Flamingo)	600
9781932748963 Pa	ico y la plantade chile gigante (Paco &	
	the Giant Chile Plant	800
9781887744973 El	mejor mariachi del mundo (The Best	
	Mariachi in the World)	400
	Total 3,000	
	DILINGUAL TITLES	
ISBN#	BILINGUAL TITLES Wish Series:	
	Wish Series. Wish I Had Freckles Like Abby	800
	Wish I had Fleckles Like Abby Wish I Had Glasses Like Rosa	600
	Wish I Had Glasses Like Rosa Wish I Was Tall Like Willie	400
		300
9/809//0906/91	Wish I Was Strong Like Manuel	300
M	arco Flamingo Series:	
	dventures of Marco Flamingo in the Cave	600
9780979446252 M	<del>-</del>	400
	, and the second	
	athan Series:	
9781934960745 Na	athan Saves Summer	300
9781621670728 Na	athan & the Really Big Bully	100
9780972497398 Al	ion Invadore	1600
9781936299324 Li		800
		700
97809720192480	Sweater for Duncan	600
9781930299041A 9781932748871B		500
	r. Groundhog Wants the Day Off	300
9780972019293 M	_	300
	Walk with Grandpa	300
	r. Biggs at the Circus	200
9/0193029990019	1. Diggs at the Circus	200
	Total 8,800	
ISBN# E	NGLISH-ONLY TITLES	
	olomon Raven Series:	
	innamon & the April Shower	1200
9781934960561 M		1200
	Home for Pearl Squirrel	1200
	ewis Cardinal's First Winter	1200
3701334300000 E	EWIS Calumais inst Willer	1200

Maura Elevaines Cavias	
Marco Flamingo Series: 9781934960684 Adventures of Marco Flamingo Under the Sea	1000
9781932748536 Marco Flamingo	300
9781936299225 Adventures of Marco Flamingo in the Jungle	200
3761336233223 Adventures of Marco Hammigo in the Jungie	200
I Wish Series:	
9781934960462 I Wish I had Freckles Like Abby	1000
9781934960509 I Wish I Was Tall Like Willie	700
9781934960523 I Wish I Was Strong Like Manuel	500
Mr. Diago Covices	
Mr. Biggs Series: 9781936299263 Mr. Biggs in the City	1000
9781936299263 Mr. Biggs at the Circus	300
9/8193029999/Mr. Biggs at the Circus	300
StinkyKids®: Always Be a Leader of Good Series:	
9781936402021 StinkyKids® & the Runaway Scissors	700
9781936402038 StinkyKids® See a Full Moon	500
9781621670735 StinkyKids® Have a Heart	400
D: 0 1005; 1	
Rip Squeak® & Friends:	200
9781934960134 Find the Magic	300
9781934960400 Rip Squeak & His Friends	300
9781934960851 The Surprise Party	300
9781934960073 Moon Over the Mountain	1600
9781934960097 A Seed Was Planted	1600
9781936299027 Lobo & the Rabbit Stew	1600
9781934960844 My Pal Victor	1500
9781934960035 Bedtime Monster	1500
9781936299348The Little Weed Flower	1300
9781934960707 Oh, Crumps!	1200
9781934960011 Runaway Radish	1000
9781934960721 Isabel and the Hungry Coyote	1000
9781934960646 Soap, Soap	800
9781934960820 Grandma's Pear Tree	700
9781934960769 Nathan Saves Summer	400
9781934960059 Beautiful Moon	300
9781936299065 A Sweater for Duncan	300
9781936299188 Pedro the Pirate	300
9781936299102 Amazingly Wonderful Things	300
9781934960110 A Walk With Grandpa	200
9781934960837 Alien Invaders	200
9781936299140 The Park Our Town Built	200
9781934960790 Mr. Groundhog Wants the Day Off	100

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nbn stock

# Re: Specifications for NM Reading Book Initiative - up to 30,000 books

Jeannie Patchin [j.patchin@deltapublishing.com]

Sent:

Wednesday, May 15, 2013 8:51 AM

To:

Contact, Imb, PED

Attachments: New Mexico Reading Initia~1.xlsx (37 KB)

Dear Ms. Savage,

This morning, I looked back at the exact freight cost for last year's shipment and questioned why the shipping costs seem to have increased so significantly. I had our warehouse manager re-weigh the books and the exact freight UPS charge is \$0.75 instead of \$0.95. I apologize and have attached the adjusted proposal. Thank you for your consideration.

Sincerely, Jeannie

#### Jeannie Patchin, Vice President

Delta Publishing Company
Raven Tree Press
Divisions of Delta Systems Co., Inc.
1400 Miller Parkway
McHenry II 60050-7030

w.

www.delta-systems.com www.raventreepress.com

From: "Contact, Imb, PED" < Imb.Contact@state.nm.us>

Date: Mon, 13 May 2013 19:53:46 +0000

To: Jeannie Patchin < j.patchin@deltapublishing.com >

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### Jeannie Patchin, Vice President

www.raventreepress.com

**Delta Publishing Company Raven Tree Press** Divisions of Delta Systems Co., Inc. 1400 Miller Parkway McHenry IL 60050-7030 www.delta-systems.com

From: "Contact, Imb, PED" < Imb.Contact@state.nm.us <a href="https://webmail.state.nm.us/owa/UrlBlockedError.aspx">https://webmail.state.nm.us/owa/UrlBlockedError.aspx</a>>

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<b>ISBN#</b> 9780979446290 El rabano qu 9780979446276 Marco Flame 9781932748963 Paco y la pla the Gia	enco (Marco Flamingo)	1200 600 800
9781887744973 El mejor ma Mariach	riachi del mundo (The Best ni in the World) <b>Total 3,000</b>	400
ISBN#	BILINGUAL TITLES	
I Wish Serie 9780972497381 I Wish I Had 9780972497374 I Wish I Had 9780979446207 I Wish I Was 9780977090679 I Wish I Was	l Freckles Like Abby l Glasses Like Rosa s Tall Like Willie	800 600 400 300
<i>Marco Flami</i> 9781936402007 Adventures 9780979446252 Marco Flami	of Marco Flamingo in the Cave	600 400
Nathan Seri 9781934960745 Nathan Save 9781621670728 Nathan & th	es Summer	300 100
9780972497398 Alien Invade 9781936299324 Little Weed 9780972019248 Oh, Crumps 9781936299041 A Sweater for 9781932748871 Beautiful Mo 9781934960776 Mr. Groundle 9780972019293 My Pal Victor 9781932748918 A Walk with 9781936299980 Mr. Biggs at	Flower ! or Duncan oon nog Wants the Day Off or Grandpa	1600 800 700 600 500 300 300 300 200
	Total 8,800	
ISBN# ENGLISH-0 Solomon Ra 9781934960547 Cinnamon 8 9781934960561 Mason Move 9781934960585 A Home for	k the April Shower es Away	1200 1200 1200
9781934960608 Lewis Cardi	nal's First Winter	1200

Marco Flamingo Series:         9781934960684 Adventures of Marco Flamingo Under the Sea       1000         9781932748536 Marco Flamingo       300         9781936299225 Adventures of Marco Flamingo in the Jungle       200         I Wish Series:         97819349604621 Wish I had Freckles Like Abby       1000         97819349605091 Wish I Was Tall Like Willie       700         9781934960523I Wish I Was Strong Like Manuel       500         Mr. Biggs Series:         97819362999263 Mr. Biggs in the City       1000         9781936299997 Mr. Biggs at the Circus       300         StinkyKids®: Always Be a Leader of Good Series:         9781936402021 StinkyKids®: Always Be a Leader of Good Series:         9781936402038 StinkyKids®: See a Full Moon       500         9781936402038 StinkyKids®: Have a Heart       400         Rip Squeak® & Friends:         9781934960134 Find the Magic       300         9781934960400 Rip Squeak & His Friends       300         9781934960851 The Surprise Party       300         9781934960073 Moon Over the Mountain       1600         9781934960097 A Seed Was Planted       1600         9781936299027 Lobo & the Rabbit Stew       1600
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9781934960509 I Wish I Was Tall Like Willie 700 9781934960523 I Wish I Was Strong Like Manuel 500  **Mr. Biggs Series:**  9781936299263 Mr. Biggs in the City 1000 9781936299997 Mr. Biggs at the Circus 300  **StinkyKids®: Always Be a Leader of Good Series:**  9781936402021 StinkyKids® & the Runaway Scissors 700 9781936402038 StinkyKids® See a Full Moon 500 9781621670735 StinkyKids® Have a Heart 400  **Rip Squeak® & Friends:**  9781934960134 Find the Magic 300 9781934960400 Rip Squeak & His Friends 300 9781934960851 The Surprise Party 300  9781934960073 Moon Over the Mountain 1600 9781934960097 A Seed Was Planted 1600 9781936299027 Lobo & the Rabbit Stew 1600
9781934960523 I Wish I Was Strong Like Manuel       500         Mr. Biggs Series:         9781936299263 Mr. Biggs in the City       1000         9781936299997 Mr. Biggs at the Circus       300         StinkyKids®: Always Be a Leader of Good Series:         9781936402021 StinkyKids® & the Runaway Scissors       700         9781936402038 StinkyKids® See a Full Moon       500         9781621670735 StinkyKids® Have a Heart       400         Rip Squeak® & Friends:         9781934960134 Find the Magic       300         9781934960400 Rip Squeak & His Friends       300         9781934960851 The Surprise Party       300         9781934960073 Moon Over the Mountain       1600         9781934960097 A Seed Was Planted       1600         9781936299027 Lobo & the Rabbit Stew       1600
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StinkyKids®: Always Be a Leader of Good Series:         9781936402021 StinkyKids® & the Runaway Scissors       700         9781936402038 StinkyKids® See a Full Moon       500         9781621670735 StinkyKids® Have a Heart       400         Rip Squeak® & Friends:         9781934960134 Find the Magic       300         9781934960400 Rip Squeak & His Friends       300         9781934960851 The Surprise Party       300         9781934960073 Moon Over the Mountain       1600         9781934960097 A Seed Was Planted       1600         9781936299027 Lobo & the Rabbit Stew       1600
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9781936299140 The Park Our Town Built 200
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nbn stock

## "FIRST GRADE READING INITIATIVE"

Jill Lane [Jill.Lane@JillEvents.com]
Sent: Thursday, May 16, 2013 7:18 AM

To: Contact, Imb, PED

Attachments: NM PED Book Proposal.docx (14 KB); 011927 Enchantment Lane Os~1.pdf (697 KB)

# **Enchantment Lane Publications Events Unlimited**

New Mexico Public Education Department Governor's 2013 First Grade Reading Initiative

**Enchantment Lane Publications** is pleased to offer our children's bilingual book, First Grade Level, to the State of New Mexico for this fine initiative. This is a 100% New Mexico created product. Publisher is a female owned business, and both the author and illustrator are New Mexico residents. Support of this book keeps our money in New Mexico and helps our economy and small businesses.

## BOOK: OsoBear's Spanish-English Primer

This book introduces kids to the main character, OsoBear, why he has a two-language name, along with introducing various common children's words and phrases in English & Spanish.

#### **SPECIFICATIONS**

- Offered in the Hard Cover version.
- First Grade Reading Level. Each page is written in both English & Spanish with charming colored illustrations.
- Available as a Bi-Lingual Picture and early Reader Book.
- Available in 7000-30,000 copies as needed by State of New Mexico.
- OK for shipment to multiple locations.
- OK for Individual packaging and mailing to various designated locations.
- Book shipments WILL be delivered by Due Date of June 21, 2013.

#### **SELECTION CONSIDERATIONS**

OsoBear's Spanish English Primer received the following award recognitions:

- 2010 finalist in the New Mexico Book Awards
- Over 5,400 copies have been sold to educators, libraries, museums and various children's literacy groups in addition to the General Public since 2010.
- Per Title Cost: **\$6.50 each**.

#### **SUBMISSION**

- TITLE OF BOOK: OsoBear's Spanish English Primer
- ISBN: 9780982509418
- PER BOOK PRICE FOR UP TO 30,000 COPIES: \$6.50 each
- SHIPPING COST PER BOOK/BOX: \$110.00 per box of 80 books.

#### OTHER REQUIREMENTS

New Mexico Vendor Number: YES

## Jill D. Lane

7500 Eagle Crest Ave. NE, Albuquerque, NM 87113

Jill.lane@jillevents.com

# **Enchantment Lane Publications**

## New Mexico Public Education Department Governor's 2013 First Grade Reading Initiative

**Enchantment Lane Publications** is pleased to offer our children's bilingual book, First Grade Level, to the State of New Mexico for this fine initiative. This is a 100% New Mexico created product. Publisher is a female owned business, and both the author and illustrator are New Mexico residents. Support of this book keeps our money in New Mexico and helps our economy and small businesses.

**BOOK**: OsoBear's Spanish-English Primer. This book introduces children to the main character, OsoBear, why he has a two-language name, along with introducing various common children's words and phrases in English & Spanish.

#### **SPECIFICATIONS**

- Offered in the Hard Cover version.
- First Grade Reading Level. Each page is written in both English & Spanish with charming colored illustrations.
- Available as a Bi-Lingual Picture and early Reader Book.
- Available in 7000-30,000 copies as needed by State of New Mexico.
- OK for shipment to multiple locations.
- OK for Individual packaging and mailing to various designated locations.
- Book shipments WILL be delivered by Due Date of June 21, 2013.

## **SELECTION CONSIDERATIONS**

- OsoBear's Spanish English Primer received the following award recognitions:
- 2010 finalist in the New Mexico Book Awards
- Over 5,400 copies have been sold to educators, libraries, museums and various children's literacy groups in addition to the General Public since 2010.
- Per Title Cost: \$6.50 each.

### **SUBMISSION**

- TITLE OF BOOK: OsoBear's Spanish English Primer
- ISBN: 9780982509418
- PER BOOK PRICE FOR UP TO 30,000 COPIES: \$6.50 each
- SHIPPING COST PER BOOK/BOX: \$110.00 per box of 80 books.

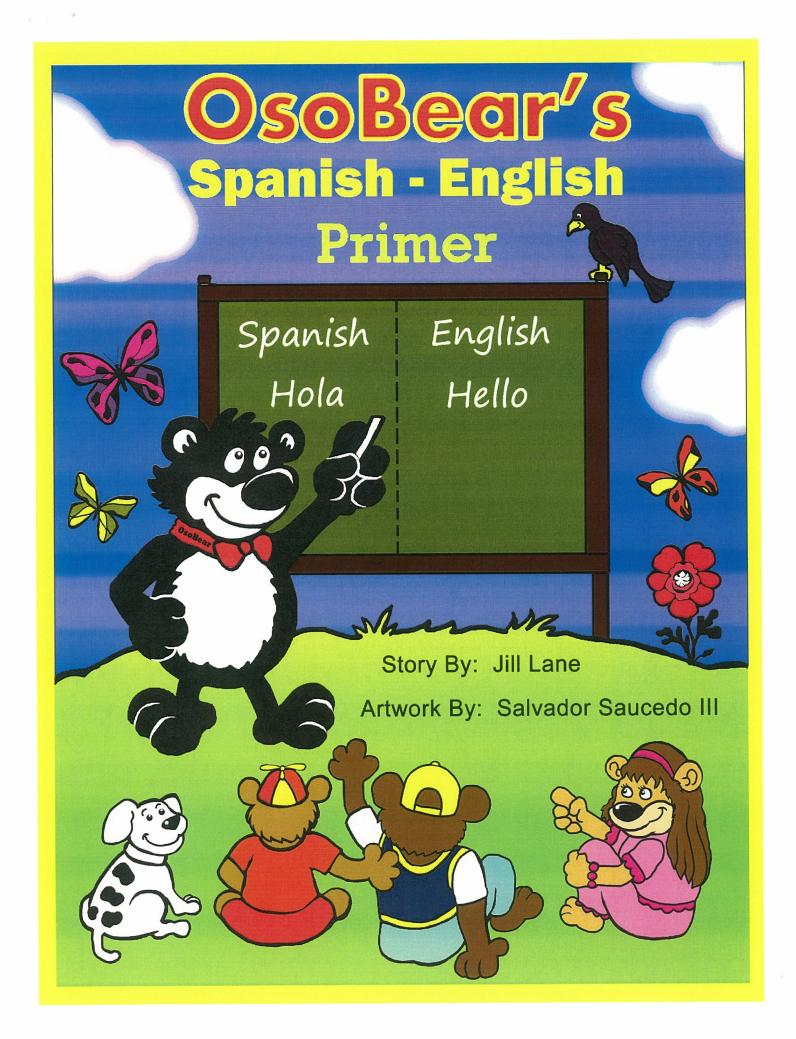
#### OTHER REQUIREMENTS

New Mexico Vendor Number: YES

Jill D. Lane

7500 Eagle Crest Ave. NE, Albuquerque, NM 87113

Jill.lane@jillevents.com



# Re: Your Bid for first grade books - need additional information

Jill D Lane [jill@trvl.org] Sent: Tuesday, May 21, 2013 3:09 PM To: Contact, Imb, PED

Ms Savage

The per book shipping cost will be 30 cents.

I can have PDF page formats for you by late tomorrow afternoon. I am driving down to Albuquerque from Chama and will be picking up the discs along with a hard cover size representation for you to have. I can hand deliver them to you then and we can meet somewhere in the Rio Rancho area.

Jill

Sent from my iPhone

On May 21, 2013, at 1:05 PM, "Contact, Imb, PED" < Imb.Contact@state.nm.us > wrote:

Ms. Lane -- This is to follow up on my voice mail that I just left you regarding your bid in response to the NM PED first grade book specifications.

Your bid gives us a quote of price per book, but does not give us the shipping cost per book. You do quote the shipping cost per box of 80 books, which does not meet our needs. The specifications included the information that the publisher must be able to ship to multiple school districts each with a separate mailing address (about 125 discrete locations). Although some school districts will be receiving at least 80 books, that is not the case across the board. Also, schools may need a number of books that is not a multiple of 80.

Is your pricing meant to mean that you will ship only in full boxes of 80 books per box?

What PED needs is a per book cost that we can apply regardless of number of books per shipment.

Can you please call me so we can discuss. I look forward to talking with you soon.

Elizabeth Savage for IMB 505.827.3869 (office) 505.353.6125 (cell)

## FIRST GRADE READING INITIATIVE

LPD Press [LPDPress@q.com]

Wednesday, May 15, 2013 2:38 PM Sent:

To: Contact, Imb, PED Attachments: PED Proposal.pdf (8 MB)

# Attached is a proposal for the First Grade Reading Initiative

**Paul Rhetts** LPD Press/Rio Grande Books 925 Salamanca NW Los Ranchos, NM 87107-5647

www.LPDPress.com LPDPress@q.com

# LPD Press & Rio Grande Books

925 Salamanca NW
Los Ranchos, NM 87107-5647
505/344-9382
fax 505/345-5129
LPDPress@q.com
www.LPDPress.com

Paul Rhetts & Barbe Awalt, publishers

LPD Press and Rio Grande Books does hereby submit the following for consideration in the New Mexico Public Education Department Governor's 2013 First Grade Reading Initiative:

"How Hollyhocks Came to New Mexico" by Rudolfo Anaya with illustrations by Nicolas Otero and translated by Nasario Garcia

Information on the book is attached.

ISBN: 978-1-936744-12-1

Price per book:

Option #1: If the order is for 7,000 books, the price per book will be \$9.98, a discount of 60% off retail; total for the books would be \$69,860. Shipping and handling for 7,000 books up to 125 different locations will be an additional \$10,269.84. The total cost for 7,000 copies would be \$80,129.84.

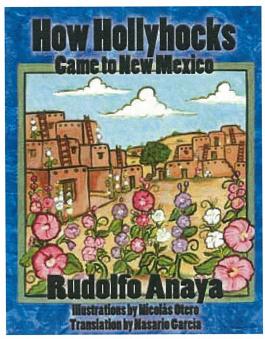
Option #2: If the order is for 30,000 books, the price per book will be \$7.50, a discount of 70% off retail; total for the books would be \$225,000. Shipping and handling for 30,000 books to 125 different locations will be an additional \$29,656.46. The total cost for 30,000 copies would be \$254,656.46

LPD Press/Rio Grande Books has a valid New Mexico vendor number; previous sales have been with Governor's Office, Department of Cultural Affairs, New Mexico State Library, New Mexico Centennial Office, University of New Mexico, New Mexico State University, and Museums of New Mexico.

# **How Hollyhocks Came to New Mexico**

by Rudolfo Anaya

# with illustrations by Nicolás Otero and translation by Nasario García



47 pages 45 color illustrations; 8 x 10 ISBN 978-1-936744-12-1 (\$24.95 hb)

How Hollyhocks Came to New Mexico is a fanciful folk tale that helps explain the beautiful flowers that can be seen in all parts of New Mexico in the summer and fall. Escaping Herod's wrath, Sueño, the angel, by mistake takes the Holy Family to New Mexico. Acclaimed author and teacher Rudolfo Anaya blends history in this tale that shows how different cultures can work together peacefully and respect the land we all need.

Rudolfo Anaya, the premiere Hispanic author, has won many awards including the National Endowment for the Arts Medal of the Arts Lifetime Achievement Award for his writing. He is a native New Mexican and has written many books for adults and children including: The Santero's Miracle, The Farolitos of Christmas, The First Tortilla, and the book that started it all, Bless Me Ultima.

Nicolás Otero, an award-winning santero (a painter and carver of religious art in New Mexico), exhibits in Traditional Spanish Market in Santa Fe as well as the Heard Museum Spanish Market in Phoenix. He teaches elementary school art and lives in Los Lunas with his wife and new baby. This is the first book that he has illustrated.

Nasario García, an award-winning author and teacher, documents oral histories of New Mexico. His latest books include Fe v Tragedias and An Indelible Imprint. He is a longtime friend of Rudolfo and lives in Santa Fe with his wife.

#### Reviews

"... a charming new children's book." — Albuquerque Journal, December 2, 2012

"I think they have a winner with this one!" — Corrales Comment, November 23, 2012

"...nailed it in terms of presenting a very New Mexico feel ..." Santa Fe New Mexican, November 2012

#### Awards

First Place, Children's Fiction, New Mexico Press Women, 2013

Pablita Velarde Award For Outstanding Children's Book, Historical Society of New Mexico, 2013

Silver Finalist, Cover Design, Children's/Young Adult, Ben Franklin Book Awards, 2013

Silver Medal Children's Illustrated Book (Grades 1-6), Nautilus Book Awards, 2013

Finalist, Best Latino Focused Children's Picture Book, International Latino Book Awards, 2013

Runner Up Children's Picture Book, Great Southwest Book Festival, 2013

Honorable Mention Children's Picture Book, Los Angeles Book Festival, 2013

Honorable Mention Children's Picture Book, New England Book Festival, 2013

Honorable Mention Children's Picture Book, Paris Book Festival, 2013

Honorable Mention Children's Picture Book, San Francisco Book Festival, 2013



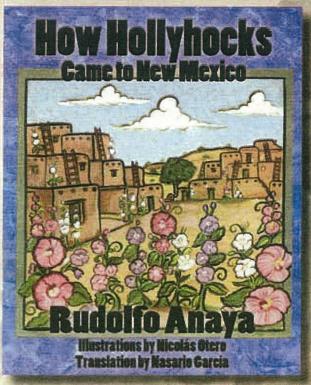
# **Rio Grande Books**

925 Salamanca NW Los Ranchos, NM 87107 info@nmsantos.com www.nmsantos.com

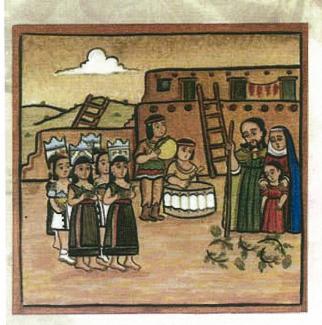
505-344-9382

# A uniquely New Mexican children?

How Hollyhocks Came to New Mexico/Cómo llegaron las Varas de San José a Nue



COURTESY



#### BY ARIN MCKENNA

Imagine what the Holy Family would have seen had they been transported to New Mexico instead of fleeing to Egypt after Herod's decree to kill all male infants in Bethlehem. That is exactly what author Rudolfo Anaya has done in his new bilingual children's book, How Hollyhocks Came to New Mexico/Cómo llegaron las Varas de San José a Nuevo México.

The hollyhocks in his own backyard inspired the story.

"All of my work takes place here with people and customs and traditions and history and language and landscape,"

Anaya said. "So for several years, I've had the most beautiful hollyhocks in my backyard, and the question is, how did they get here?

"And since in Spanish we call hollyhocks Varas de San José, the flowers from the staff of St. Joseph, it kind of fit to do something creative with the story and say that once upon a time the Holy Family visited New Mexico, and when they left, St. Joseph stuck the big staff that he carries in the ground, and that's where the hollyhocks started."

In Anaya's story, an angel named Sueño (Sleep or Dream), warns the Holy Family about Herod's decree and offers to carry them to safety in Egypt. But, true to his name, Sueño falls asleep during the journey and wakes up over New Mexico. He mistakes White Sands for the Egyptian desert and the Río Grande for the Nile and deposits his charges there.

The Holy Family journeys through both time and space as they follow the Río Grande into Northern New Mexico, where they encounter ancestral Puebloan people living in cliff dwellings, as well as their descendents living in adobe pueblos. The Holy Family learns to cook and enjoy New Mexican food, a healer teaches Mary about herbs, and Jesús blesses the earth in Chimayó to infuse it with healing power.

When Sueno realizes his error and returns for the Holy Family, Joseph plants his staff in the ground as a gift to the people who helped them. After the monsoons, the staff flowers into a hollyhock plant that scatters its seeds throughout New Mexico.

#### How Hollyhocks Ca

By Rudolfo Anaya
Illustrations by Nicolás Oterc
Translation by Nasario Garcí
(Rio Grande Books, 2012)
From 2-4 p.m. on November
Santa Fe Public Library (145)
a "Meet, Greet, & Sign: Rudo
event in the Community Roo
will be on hand, as will Anaya
more information, call 505-9

## Picturing New Mex

Nicolás Otero — a santero, or modeled his illustrations for New Mexico retablos (two-d "Some other illustrator migh angel with big white wings ar "but Nicolás just nailed it in t New Mexico feel to the illust

Otero received a rough dra Anaya and publishers Barbar of LPD Press/Rio Grande Bo envisioned. Then the artist b read every book Anaya has w did that so that I could find o writing," Otero said. "The wh in my opinion, is the tradition seemed like using the retable

His research also helped O highlight the text. "You read a going on here? What would a would a reader want to see pi

Otero's illustrations captu
Mexico and its people — one
for writing children's books.'
in books for children that des
experience, so I felt it was tin
said. "The hollyhock may not
but it's part of us. They're the
They're so beautiful, they rec
just bloom most of the summ
wall in New Mexico, in every
connection to the staff of St.
relationships and being creat

In Spanish we call hollyhocks Varas de San José, the flowers from the staff of St. Joseph

# RUDOLFO ANAYA'S 'HOW HOLLYHOCKS CAME TO N.M.'

#### By Rudy J. Miera

With his best-known work, *Bless Me, Ultima*, now on movie screens around New Mexico, celebrated author Rudolfo Anaya has a new children's book out with which Corraleños may identify.

How Hollyhocks Came to New Mexico is the tale of Mary, Joseph and Jesus traveling from southern to northern New Mexico. Villagers here and in other small towns with Hispanic heritage will find the story rich with cultural insights and appreciation.

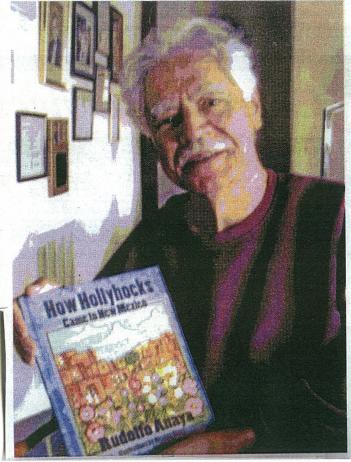
"When I visit Corrales, I go to Perea's to eat good food," Anaya said while explaining his latest projects. "They have the best in the village."

Considered the "godfather of Chicano literature," Anaya enjoys exposing his readers to details of Hispanic traditions in communities like Corrales and hundreds of other villages around the state. Many of those are embedded in How *Hollyhocks* Came to New Mexico, which is just beginning to appear in local bookstores.

Anaya will give a reading and sign books at Bookworks on Rio Grande Boulevard December 8 at 3 p.m.

The bilingual book is translated into Spanish by Nasario Garcia and illustrated by noted retablo-maker Nicolás Otero. The illustrations complement the story of the Holy Family trekking along the Rio Grande with stops and adventures at White Sands, Belen, Native American pueblos and other sites until they return home by climing a "ladder to heaven."

Villagers will easily connect with the sacred trio as they enjoy a meal of chile, beans and squash under a cottonwood tree, harvest piñones, observe native dances and celebrate a feast of thanksgiving when the young Jesus blesses the first in an arroyo in Continued on Page 30



#### Continued from Page 29

Chimayó.

Readers are likely to laugh at the explanation of how the helpful savior

tilla and Elegy for César Chavez. The Farolitos of Christmas has been adapted for a two-act play which was staged at the KiMo Theater. It will be

aco nom rage 30

angel, Sueño, manages to mistake Nuevo Mexico for Egypt.

Anaya is the author of a dozen children's books including *The First Tor*?

revived by the Vortex Theater December 13-16 at the National Hispanic Cultural Center.

Continued on Page 31

The author said he is pleased with the movie *Bless Me*, *Ultima*. The director, Carl Franklin, "did an excellent job of putting the story on the screen. So many actors and extas from New Mexico were present at the premiere screening at the Lensic Theater in Santa Fe," he noted.

He hopes that will spark a new interest in presenting New Mexican stories in films. Interest has been expressed in adapting some of his other work, such as the young adult book *Tortuga*, the novel *Alburquerque* and the *Sonny Baca* novels.

"I have a new children's book in the works, and I have a new novel coming out in the spring," Anaya said. "I'm also working on a new play entitled RosaLinda that the Vortex Theater is planning on producing next year."

An anthology of his plays, Billy the Kid and other Plays, has been published by the University of Oklahoma Press. He is pleased with the publication of Hollyhocks by Paul Rhetts and Barb Awalt at LPD Press, and he hopes it may be the first of a series. "I think they have a winner with this one," Anaya said.

"All of my writing has to do with New Mexico, our history, culture and traditions in our different communities," he said. "I hope there is something there for everone."

He said he hopes Hollyhocks readers will remember the character of the guardian angel, Sueño. "People who have already read the book are looking for the 'ladder to heaven.' The ladder is still there. You should look for it, too!"

#### TIS THE SEASON FOR MUSIC

Annual "Messiah Sing" will be held Saturday, November 24, 3 p.m. at Immanuel Presbyterian Church, 114 Carlisle Boulevard SE, sung by Quintessence: Choral Artists of the Southwest.

Another holiday season concert will be given by de Profundis, an a cappella men's group, presenting "These Beads: Carols and Original Music Celebrating Our Human Bonds" on Saturday, November 24, 7:30 p.m. at St. Michael and All Angels Episcopal Church, 601 Montaño NW

Opening the same day, "Annie the Musical" is produced at the Rodey Theater. Curtain is at 7:30 p.m.

SHI	P COST	TOTAL	ENGLISH	SPANISH	Location	LEA Name
\$	639.66	584	584		ALAMOGORDO	ALAMOGORDO PUBLIC SCHOOLS
\$	5,156.77	8,700	7,400	1,300	ALBUQUERQUE	ALBUQUERQUE PUBLIC SCHOOLS
\$	19.96	22	22	0	ALBUQUERQUE	Albuquerque School of Excellence
\$	12.13	10	10	0	ALBUQUERQUE	Albuquerque Sign Language Academy
\$	39.66	53	53			Alice King Community School
\$	36.39	44	22			Christine Duncan's Heritage Academy
\$	34.87	42	0			Cien Aguas International School
\$	38.69	48	48			CORAL COMMUNITY SCHOOL
\$	19.18	21	0			Corrales International School
\$	26.04	30	24			El Camino Real Academy
\$	42.96	63	63			Horizon Academy West
\$	33.32	40	38			International School at Mesa del Sol
\$	73.79	100	50	1		La Promesa Early Learning Center
\$	39.46	52	52			Montessori Elementary School
\$	28.23	33	33			Montessori of the Rio Grande
\$	19.96	22	22			Mountain Mahogany Community School
\$	33.32	40	40			NEW MEXICO INTERNATIONAL SCHOOL
\$	44.91	69	69			North Valley Academy
\$	14.17	14 96	14 77			Ralph J. Bunche Academy SAGE MONTESSORI
\$	70.91					William W. & Josephine Dorn Charter Community Sch
\$ \$	26.04	30	27 12		ALBUQUERQUE ANIMAS	ANIMAS PUBLIC SCHOOLS
\$ \$	17.58 395.73	12 278	263		ARTESIA	ARTESIA PUBLIC SCHOOLS
\$ \$	420.78	251	251		AZTEC	AZTEC MUNICIPAL SCHOOLS
\$ \$	19.23	18	18		AZTEC	Mosaic Academy
\$ \$	514.79	392	340		BELEN	BELEN CONSOLIDATED SCHOOLS
\$ \$	468.08	360	275		BERNALILLO	BERNALILLO PUBLIC SCHOOLS
\$	436.47	290	276	<del></del>	BLOOMFIELD	BLOOMFIELD SCHOOLS
\$	28.36	30	30	1	CAPITAN	CAPITAN MUNICIPAL SCHOOLS
\$	600.44	456	418	1	CARLSBAD	CARLSBAD MUNICIPAL SCHOOLS
\$	28.36	30	30		CARLSBAD	Jefferson Montessori Academy
\$	13.40	7	7		CARRIZOZO	CARRIZOZO MUNICIPAL SCHOOLS
\$	610.73	505	493	12	CENTRAL	CENTRAL CONSOLIDATED SCHOOLS
\$	31.35	34	34		СНАМА	CHAMA VALLEY INDEPENDENT SCHOOLS
\$	29.75	35	30	5	CIMARRON	Moreno Valley High School
\$	35.64	40	40	0	CLAYTON	CLAYTON MUNICIPAL SCHOOLS
\$	24.57	25	25	S C	CLOUDCROFT	CLOUDCROFT MUNICIPAL SCHOOLS
\$	832.60	728	670	58	CLOVIS	CLOVIS MUNICIPAL SCHOOLS
\$	88.18	108	49	59	COBRE	COBRE CONSOLIDATED SCHOOLS
\$	13.10	6	5	1	CORONA	CORONA PUBLIC SCHOOLS
\$	32.82	36	24	1 12	CUBA	CUBA INDEPENDENT SCHOOLS
\$	598.94	436	317	119	DEMING	DEMING PUBLIC SCHOOLS
\$	13.74				DES MOINES	DES MOINES MUNICIPAL SCHOOLS
\$	58.61		38		DEXTER	DEXTER CONSOLIDATED SCHOOLS
\$	15.23		<u> </u>		DORA	DORA CONSOLIDATED SCHOOLS
\$	45.28				DULCE	DULCE INDEPENDENT SCHOOLS
\$	14.74				ELIDA	ELIDA MUNICIPAL SCHOOLS
\$	573.45				ESPAÑOLA	ESPAÑOLA PUBLIC SCHOOLS
\$	39.93				ESPAÑOLA	Cariños de Los Niños Charter School
\$	41.50	<u></u>			ESPAÑOLA	McCurdy School
\$	41.79				ESTANCIA	ESTANCIA MUNICIPAL SCHOOLS
\$	44.33				EUNICE	EUNICE PUBLIC SCHOOLS
\$	999.68				FARMINGTON	FARMINGTON MUNICIPAL SCHOOLS
\$	19.97	<b></b>	1		FLOYD	FLOYD MUNICIPAL SCHOOLS
\$	17.69				FORT SUMNER	FORT SUMNER MUNICIPAL SCHOOLS
\$	1,075.06				GALLIB	Anthony Charter School  GALLUP-MCKINLEY COUNTY PUBLIC SCHOOLS
\$	1,143.02				GALLUP	UPLIFT COMMUNITY SCHOOL
\$	27.78				GALLUP	GRADY MUNICIPAL SCHOOLS
\$	13.40				GRADY GRANTS	GRADY MUNICIPAL SCHOOLS  GRANTS-CIBOLA COUNTY SCHOOLS
\$	444.68				HAGERMAN	HAGERMAN MUNICIPAL SCHOOLS
\$ \$	35.64 89.53				HATCH	HATCH VALLEY PUBLIC SCHOOLS
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	42.74 [			41	HONDO	HONDO VALLEY PUBLIC SCHOOLS
\$	13.74	8	3			HOUSE MUNICIPAL SCHOOLS
\$	12.03	31	31			JAL PUBLIC SCHOOLS
\$	29.07 25.38	26	26			JEMEZ MOUNTAIN PUBLIC SCHOOLS
\$ \$	12.53	4	4			Lindrith Area Heritage Charter School
۶ \$	32.08	35	34			JEMEZ VALLEY PUBLIC SCHOOLS
ب \$	20.75	20	20			San Diego Riverside
\$	16.49	14	12			LAKE ARTHUR MUNICIPAL SCHOOLS
\$	1,653.18	2,040	1,426			LAS CRUCES PUBLIC SCHOOLS
\$	23.74	22	22			J. PAUL TAYLOR ACADEMY
\$	104.19	145	109			LAS VEGAS CITY PUBLIC SCHOOLS
\$	17.17	15	15			LOGAN MUNICIPAL SCHOOLS
\$	39.31	38	38			LORDSBURG MUNICIPAL SCHOOLS
\$	449.93	247	237			LOS ALAMOS PUBLIC SCHOOLS
\$	764.60	711	644			LOS LUNAS PUBLIC SCHOOLS
\$	34.17	43	43			LOVING MUNICIPAL SCHOOLS
\$	436.42	270	119			LOVINGTON MUNICIPAL SCHOOLS
\$	23.04	23	23			MAGDALENA MUNICIPAL SCHOOLS
\$	13.74	8	8	o	MAXWELL	MAXWELL MUNICIPAL SCHOOLS
\$	19.97	19	19			MELROSE PUBLIC SCHOOLS
\$	26.89	28	28			MESA VISTA CONSOLIDATED SCHOOLS
\$	34.98	39	39	0	MORA	MORA INDEPENDENT SCHOOLS
\$	406.99	227	223		MORIARTY	MORIARTY-EDGEWOOD SCHOOLS
\$	12.53	4	4	0	MOSQUERO	MOSQUERO MUNICIPAL SCHOOLS
\$	18.48	17	15	2	MOUNTAINAIR	MOUNTAINAIR PUBLIC SCHOOLS
\$	42.31	54	54	0	PECOS	PECOS INDEPENDENT SCHOOLS
\$	33.47	37	37	0	PEÑASCO	PEÑASCO INDEPENDENT SCHOOLS
\$	13.40	7	7	0	PEÑASCO	LA JICARITA COMMUNITY SCHOOL
\$	95.86	136	126	10	POJOAQUE	POJOAQUE VALLEY PUBLIC SCHOOLS
\$	395.92	257	220	37	PORTALES	PORTALES MUNICIPAL SCHOOLS
\$	15.23	12	12	0	QUEMADO	QUEMADO INDEPENDENT SCHOOLS
\$	24.57	25	25	0	QUESTA	QUESTA INDEPENDENT SCHOOLS
\$	13.40	7	7	0	QUESTA	Red River Valley Charter School
\$	16.49	14	10	4	QUESTA	Roots and Wings Community School
\$	69.93	90	86	4	RATON	RATON PUBLIC SCHOOLS
\$	15.23	12	12	0	RESERVE	RESERVE INDEPENDENT SCHOOLS
\$	1,164.34	1,257	1,194	63	RIO RANCHO	RIO RANCHO PUBLIC SCHOOLS
\$	899.02	894	764	130	ROSWELL	ROSWELL INDEPENDENT SCHOOLS
\$	12.90	5	5		ROY	ROY MUNICIPAL SCHOOLS
\$	405.25	170	130	40	RUIDOSO	RUIDOSO MUNICIPAL SCHOOLS
\$	12.90	5	5		SAN JON	SAN JON MUNICIPAL SCHOOLS
\$	1,214.95	1,197	756	441	SANTA FE	SANTA FE PUBLIC SCHOOLS
\$	42.01	60	45	15	SANTA FE	Turquoise Trail Elementary
\$	43.12	57	57		SANTA ROSA	SANTA ROSA CONSOLIDATED SCHOOLS
\$	527.89	240	240		SILVER CITY	SILVER CONSOLIDATED SCHOOLS
\$	416.98	153	148		SOCORRO	SOCORRO CONSOLIDATED SCHOOLS
\$	20.75	20	20		SOCORRO	Cottonwood Valley Charter School
\$	15.23	12	11		SPRINGER	SPRINGER MUNICIPAL SCHOOLS
\$	497.72	230	177		TAOS	TAOS MUNICIPAL SCHOOLS
\$	20.75	20	20		TAOS	Anansi Charter School
\$	20.75	20	20		TAOS	Taos Municipal Charter School
\$	20.75	20	20		TAOS	TAOS INTEGRATED SCHOOL OF ARTS
\$	20.75	20	20		TATUM	TATUM MUNICIPAL SCHOOLS
\$	40.44	47	13		TEXICO	TEXICO MUNICIPAL SCHOOLS
\$	83.62	101	91			Truth or Consequences schools
\$	76.11	100	95		TUCUMCARI	TUCUMCARI PUBLIC SCHOOLS
\$		68	68		TULAROSA	TULAROSA MUNICIPAL SCHOOLS
\$	13.10	6	4		VAUGHN	VAUGHN MUNICIPAL SCHOOLS
\$	13.98	9	9			WAGON MOUND PUBLIC SCHOOLS
\$		105	95			WEST LAS VEGAS PUBLIC SCHOOLS
\$		12	7			Rio Gallinas School
\$		122	122		ZUNI	ZUNI PUBLIC SCHOOLS
Ś	28,156.46	28,829	23,821	5,008	TOTALS	SHIPPING BY UPS

# Invoice



LPD Press/Rio Grande Books/Sunbelt Media New Mexico Book Co-op 925 Salamanca NW Los Ranchos de ABQ, NM 87107-5647 505/344-9382 info@nmsantos.com

***************************************	Date	Invoice No.
	05/13/13	130149

#### Bill To

NM Public Education Department Governor's 2013 First Grade Reading Initiative 300 Don Gaspar Santa Fe, NM 87501

## Ship To

NM Public Education Department Governor's 2013 First Grade Reading Initiative 300 Don Gaspar Santa Fe, NM 87501

umber

Terms

Item Code	Description	Quantity	Price Each	Amount
Hollyhock	How Hollyhocks Came to NM 978-1-936744-12-1 \$24.95	7,000	9.98	69,860.00
Shipping	Shipping & Handling to multiple locations		10,269.84	10,269.84
	This proposal is good until Thursday, May 23, 2013, 4:00pm In order to abide by the deadlines prescribed by NM PED, approval must be received by May 23, 2013.			

To	tal	\$80,129.84
	Balance Due	\$80,129.84

# Invoice



LPD Press/Rio Grande Books/Sunbelt Media New Mexico Book Co-op 925 Salamanca NW Los Ranchos de ABQ, NM 87107-5647 505/344-9382 info@nmsantos.com

Date	Invoice No.
05/13/13	130150

## Bill To

NM Public Education Department Governor's 2013 First Grade Reading Initiative 300 Don Gaspar Santa Fe, NM 87501

## Ship To

NM Public Education Department Governor's 2013 First Grade Reading Initiative 300 Don Gaspar Santa Fe, NM 87501

P.O.	Number	
------	--------	--

Terms

Item Code	Description	Quantity	Price Each	Amount
Hollyhock	How Hollyhocks Came to NM 978-1-936744-12-1	30,000	7.50	225,000.00
Chinaina	\$24.95		29,656.46	29,656.46
Shipping	Shipping & Handling		29,030.40	29,030.40
	This proposal is good until Thursday, May 23,			
	2013, 4:00 pm			
	In order to abide by the deadlines prescribed by			
	NM PED, approval must be received by May 23, 2013.			

Total		\$254,656.46
	Balance Due	\$254,656.46

# Public Relations Possibilities if How Hollyhocks Came to New Mexico is chosen by PED

- <u>How Hollyhocks Came to New Mexico</u> is a 1<sup>st</sup> grade/children's book by the renowned children and adult author Rudolfo Anaya, New Mexico's treasure.
- An elementary school is named in honor of the author Rudolfo Anaya Elementary in the APS District. He supports the school and is involved. **A photo op at the school with the Governor would be seen by everyone.**
- The illustrator, Nicolas Otero -- an award winning Spanish Market artist -- is an art teacher in the Los Lunas School District. He is at Katherine Gallegos Elementary. **A** photo op with the Governor would also be great!
- Nasario Gracia is also an award-winning author and retired teacher and lives in Santa Fe. A photo op in that area would be great.
- The publisher, LPD Press/Rio Grande Books, is located across the street from Alvarado Elementary, which is part of the APS district.
- It is an award-winning book; at this time having won 10 honors. It is under consideration as a winner in the International Latino Awards and the Ben Franklin Awards which will be announced in NYC the end of May.
- This year's Governor's Initiative could focus on a book about New Mexico, written by, illustrated by, translated by and published by New Mexicans. This book also shows that New Mexico is a state of many voices and languages.

Re: Specifications for NM Reading Book Initiative - up to 30,000 books

# Re: Specifications for NM Reading Book Initiative - up to 30,000 books

Neecy Twinem [neecy@neecytwinem.com]

Sent: Friday, May 17, 2013 3:08 PM

To: Contact, Imb, PED

Cc: Neecy Twinem [neecy@neecytwinem.com]; Melissa Turk [melissa@melissaturk.com]

hello, Imb, PED,

I would like to respond to your email as I have several Children's book titles that would work well for the NM Reading Initiative.

- 1. E is For Enchantment, A New Mexico Alphabet, ISBN-10: 15536-153-4, ISBN-13: 978-1-58536-153-3 Suggested Retail price: \$17.95
- 2. Baby Coyote Counts, (Northland Pub.) ISBN 0-87358-852, SRP \$5.95 Bebe Coyote cuenta, (Northland Pub.) ISBN 0-87358-868-1, SRP \$5.95
- 3. Baby Snake's Shapes, (Northland Pub.) ISBN 0-87358-850-9, SRP \$5.95 Las formas de Bebe Serpiente, (Northland Pub.) ISBN 0-87358-866-5, SRP \$5.95
- 4. Baby Gecko's Colors, (Northland Pub.) ISBN 0-87358-851-7, SRP \$5.95 Los colores de Bebe'Geco, (Northland Pub.) ISBN 0-87358-867-3 SRP \$ 5.95

I will also send you this information in a word doc with awards and other information. we do have a few questions, could you provide a contact person?

Thank you very much,

Neecy Twinem

Painted Sky Studio, Inc.

NM CRS# 02-942059-008

1 Prado Vista, Sandia Park, NM 87047

eecy@neecytwinem.com www.neecytwinem..com

Sent from my iPad

On May 13, 2013, at 2:58 PM, "Contact, Imb, PED" < Imb.Contact@state.nm.us > wrote:

From: Neecy Twinem [neecy@neecytwinem.com]

**Sent:** Friday, May 10, 2013 10:45 AM

To: Contact, Imb, PED

Subject: Re: Specifications for NM Reading Book Initiative - up to 30,000 books

Hello,

Could you please resend the documents as there were no attachments in this email?

thank you,

### **NEECY TWINEM**

Author, Artist, Illustrator Painted Sky Studio 1 Prado Vista, Sandia Park, NM 87047 neecy@neecytwinem.com http://www.neecytwinem.com

On May 10, 2013, at 10:42 AM, Contact, Imb, PED wrote:

#### Good Morning:

The New Mexico Public Education Department is seeking one or more publishers to provide first-grade reading books in accordance with the attached document.

Responses must be received by Friday, May 17, and the publisher must be able to comply with all of the attached requirements and deadlines.

Please forward this to the appropriate department or person within your organization. Thank you.

<Specifications for books Reading Book Initiative.docx>

# Fwd: Specifications for NM Reading Book Initiative - up to 30,000 books

Neecy Twinem [neecy@neecytwinem.com]

Sent: Monday, May 20, 2013 3:26 PM

To: Contact, Imb, PED

#### Hello Elizabeth.

Thank you so much for your phone calls and all your help with this. I spoke with Audrey (at Sleeping Bear Press) today and they are franticly working to get all the info you need for the bid. I think it is a perfect title for the Initiative. As for the other titles I mentioned, ie Baby Coyote Counts, Baby Snake's Shapes and Baby Gecko's Colors, there is not enough inventory nor time to submit those titles at this time, but keep me informed if there is another opportunity. Also feel free to contact me with any questions etc.

Thanks again and I will keep my fingers crossed for E is for Enchantment! best wishes, Neecy

## **NEECY TWINEM**

Author, Artist, Illustrator

Painted Sky Studio

1 Prado Vista, Sandia Park, NM 87047

neecy@neecytwinem.com

http://www.neecytwinem.com

## Begin forwarded message:

From: Neecy Twinem < neecy@neecytwinem.com >

Date: May 17, 2013 3:08:42 PM MDT

To: "Contact, Imb, PED" < Imb.Contact@state.nm.us >

Cc: Neecy Twinem < neecy@neecytwinem.com >, Melissa Turk < melissa@melissaturk.com >

Subject: Re: Specifications for NM Reading Book Initiative - up to 30,000 books

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I would like to respond to your email as I have several Children's book titles that would work well for the NM Reading Initiative.

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Neecy Twinem

Painted Sky Studio, Inc.

NM CRS# 02-942059-008

1 Prado Vista, Sandia Park, NM 87047

, neecy@neecytwinem.com www.neecytwinem..com

Sent from my iPad

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**Sent:** Friday, May 10, 2013 10:45 AM

To: Contact, Imb, PED

Subject: Re: Specifications for NM Reading Book Initiative - up to 30,000 books

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Could you please resend the documents as there were no attachments in this email?

thank you,

#### **NEECY TWINEM**

Author, Artist, Illustrator

Painted Sky Studio 1 Prado Vista, Sandia Park, NM 87047 505-281-0525 neecy@neecytwinem.com http://www.neecytwinem.com

On May 10, 2013, at 10:42 AM, Contact, Imb, PED wrote:

#### Good Morning:

The New Mexico Public Education Department is seeking one or more publishers to provide first-grade reading books in accordance with the attached document.

Responses must be received by Friday, May 17, and the publisher must be able to comply with all of the attached requirements and deadlines.

Please forward this to the appropriate department or person within your organization. Thank you.

<Specifications for books Reading Book Initiative.docx>

### FIRST GRADE READING INITIATIVE

Eric Lockard [elockard@salinabookshelf.com]

**Sent:** Friday, May 10, 2013 1:30 PM

**To:** Contact, Imb, PED; Bemesderfer, Larry P, PED **Attachments:** New Mexico PED 2013 Book E~1.pdf (103 KB)

Salina Bookshelf would like to submit two books for the 2013 New Mexico Reading Book Initiative. The first book, Navajo Year, A Walk Through Many Seasons was selected for the 2012 New Mexico Reading Book Initiate. The second book we would like to submit for inclusion is Beauty Beside Me, Stories of My Grandmother's Skirts. The book contains an audio CD with readings in Navajo and English.

Both books are ready for shipment and would arrive within a week to any New Mexico school. Please see the attached estimates. Shipping is included in the estimate. If other quantities are needed we can provide another estimate.

Sincerely,

Eric Lockard
President
Salina Bookshelf, Inc.
3120 N. Caden Ct. Ste. 4
Flagstaff, AZ 86004
(877) 527-0070 ext. 425
(928) 526-0386 fax
<a href="http://www.salinabookshelf.com">http://www.salinabookshelf.com</a>

Salina Bookshelf Inc

3120 N. Caden Ct. Suite 4

Flagstaff, AZ 86004

# **Estimate**

Date	Estimate #	
5/10/2013	830	

Name	1	Δ	dd	race
IVALUE	1	м	uu	11 555

State of New Mexico Public Education Department Room G12 300 Don Gaspar Ave. Santa Fe, NM 87501

Project

Description	Qty	Cost	Total
The Navajo Year, Walk Through Many Seasons	1,000	12.565	12,565.00T
Shipping is included in the estimate. Sales Tax		0.00	0.00
·			·
		Total	\$12,565.00

Customer Signature	

Salina Bookshelf Inc

3120 N. Caden Ct. Suite 4

Flagstaff, AZ 86004

# **Estimate**

Date	Estimate #	
5/10/2013	831	

State of New Mexico
Public Education Department
Room G12
300 Don Gaspar Ave.
Santa Fe, NM 87501

Project

Description	Qty	Cost	Total
The Navajo Year, Walk Through Many Seasons	5,000	10.77	53,850.00T
Shipping is included in the estimate.			
Sales Tax		0.00	0.00
		Total	\$53,850.00

Customer Signature	
--------------------	--

# Salina Bookshelf Inc

3120 N. Caden Ct. Suite 4 Flagstaff, AZ 86004

# **Estimate**

Date		Estimate #		
	5/10/2013	832		

## Name / Address

State of New Mexico
Public Education Department
Room G12
300 Don Gaspar Ave.
Santa Fe, NM 87501

Project

Description	Qty	Cost	Total
Beauty Beside Me, Stories of My Grandmother's Skirts	1,000	15.365	15,365.00T
Shipping is included in the estimate.  Beauty Beside Me includes an audio CD in the book with a reading in Navajo and English.  Sales Tax		0.00	0.00
		Total	\$15,365.00

Customer Signature	

#### Salina Bookshelf Inc

3120 N. Caden Ct. Suite 4 Flagstaff, AZ 86004

# **Estimate**

Date	Estimate #
5/10/2013	833

#### Name / Address

State of New Mexico
Public Education Department
Room G12
300 Don Gaspar Ave.
Santa Fe, NM 87501

Project

Description	Qty	Cost	Total
Beauty Beside Me, Stories of My Grandmother's Skirts	5,000	13.17	65,850.00T
Shipping is included in the estimate.  Beauty Beside Me includes an audio CD in the book with a reading in Navajo and English.  Sales Tax		0.00	0.00
		Total	\$65,850.00

Customer Signature	

#### **First Grade Reading Initiative**

Audrey [audrey.mitnick@sleepingbearpress.com]

Sent:

Friday, May 17, 2013 12:10 PM

To:

Contact, Imb, PED

Attachments: 61534.jpg (1 MB); NM\_page\_F.jpg (1 MB); NM\_page\_O.jpg (1 MB); NM\_page\_M.jpg (703 KB); NM\_page\_R.jpg (1 MB); NM\_page\_S.jpg (1 MB); NM\_page\_U.jpg (568 KB)

Please accept E is for Enchantment: A New Mexico Alphabet Book by New Mexico author Neecy Twinem (978-1-58536-153-3) for consideration for the Reading Initiative.

The age range of the book begins with 6 year-old children. The two-tiered format allows the book to grow with the child, rather than the child outgrowing the book.

The book was nominated for the the Land of Enchantment Book Award list and was a finalist in the 2005 Women Writing the West Literary Award.

For the 24,000 books in English, we would provide the books for \$6.00, more than a 65% discount. For the books in Spanish, we could provide a 50% discount from the \$17.95 price.

I will send this information with the correct subject line in a follow-up email.

Thank you for your consideration.

Audrey Mitnick Sleeping Bear Press Direct line: 646.649-3764

Audrey Macks Mitnick Senior Publicist Sleeping Bear Press (direct)

----Original Message----

From: "Amy Patrick" <amy.patrick@sleepingbearpress.com>

Date: Fri, 17 May 2013 11:32:46

To: <audrey.mitnick@sleepingbearpress.com>

Subject: RE: Enchantment

Amy Patrick Sales & Marketing Specialist Sleeping Bear Press

NEW Email Address: amy.patrick@sleepingbearpress.com 315 E. Eisenhower Pkwy, Ste. 200 Ann Arbor, MI 48108 NEW:

2649

----Original Message----

From: Audrey [mailto:audrey.mitnick@sleepingbearpress.com]

Sent: Friday, May 17, 2013 11:27 AM

To: Amy Patrick

Subject: Re: Enchantment

Yup, please send them all!

----Original Message-----

From: Amy Patrick

To: audrey.mitnick@sleepingbearpress.com

Subject: RE: Enchantment Sent: May 17, 2013 11:22 AM

The pagination file is not on the J drive... the cover and separate page files for the letters: F, M, O, R, S & U.

Let me know if you want me to send these to you...

Amy Patrick Sales & Marketing Specialist Sleeping Bear Press

NEW Email Address: amy.patrick@sleepingbearpress.com 315 E. Eisenhower Pkwy, Ste. 200

Ann Arbor, MI 48108

NEW:

/34.929.2649

----Original Message----

From: Audrey [mailto:audrey.mitnick@sleepingbearpress.com]

Sent: Friday, May 17, 2013 11:18 AM

To: Amy Patrick Subject: Enchantment

Please send me the pagination (I hope it's in advertsting) and the cover so I can attach it to the proposal that's due today.

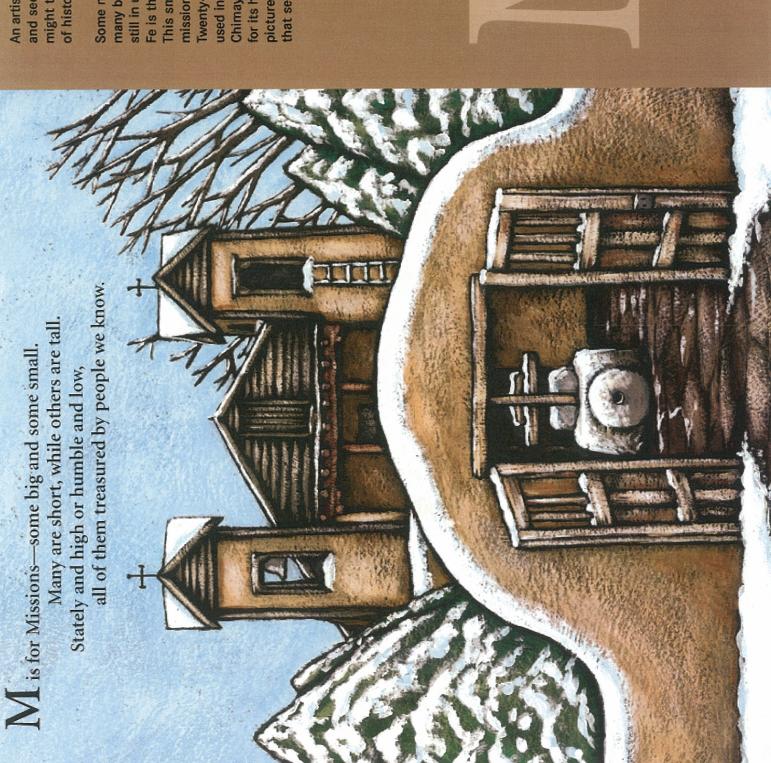
Audrey Macks Mitnick Senior Publicist Sleeping Bear Press 646.649.3764 (direct)

Audrey Macks Mitnick Senior Publicist Sleeping Bear Press 646.649.3764 (direct)



F is for Indian Fry bread—
on my list as a Favorite Food.
If you made a list of your favorites,
which foods would you like to include? 0 Even our state's official tree makes its way into a meal. Cooks and pine nuts from the pifon tree (or nut tree) to salads, soups, and sauces, it takes about 1,500 tiny nuts to weigh one pound, and a fast picker picks 20 pounds and as It's easy to make a list of favorite foods that are popular in our state. You'll want to try Indian fry bread fresh from a roadside stand or at a special event. Some people put honey on it for a delicious treat. Enchitarias are a scrumptious combination of sauce, cheese, chiles, onions, and meat rolled in a tortilla. Each year Las Cruces has a "Whole Enchilada Elesta" to make (and eath) the world's largest enchilada. [Flests means party in Spanish.) The biscordito (biz-oc-GHEE-toh) was adopted as the state cookle in 1989, making New Mexico the first state to have an official cookle. It is a shortbread cookle with anise flavor and is a favoritte at celebrations.





An artist might look at one of our missions and see its beauty, while an historian might think of the mission's 400 years of history and its Spanish influence.

Some missions are now in ruins, while many beautiful missions remain and are still in use. San Miguel Mission in Santa Fe is thought to have been built in 1610. This small adobe building is the oldest mission still in use in the United States. Twenty-one thousand adobe bricks were used in its construction. El Santuario de Chimayó is a legendary shrine valued for its healing earth. Artists like to paint pictures of these beautiful buildings that seem brushed by the earth.

R is for our Ristras, sun-dried chiles on a string, sun-dried chiles on a string, sectome or they warn you, and they make your taste buds sing,

Ristra means string in Spanish. Ristras are vibrant strings of standfact chile peppers that hang mear entrances of homes and restaurants. They welcome guests or warn them that Gehres are inside might be spicy hot. At one time ristraw were thought to ward off equilibut now they are used for decoration or to store dried chiles for cooking.

Chile and pinto beans (trifoles) are the state's official vegetables. New Moxico is America's biggest producer of chiles. The town of Hatch is known as the "Green Chile Capatio of the World". Chiles can be red or green, and the official state question is Red of Green? It's the most frequently asked question of diners when ordering traditional New Moxican cuisine.

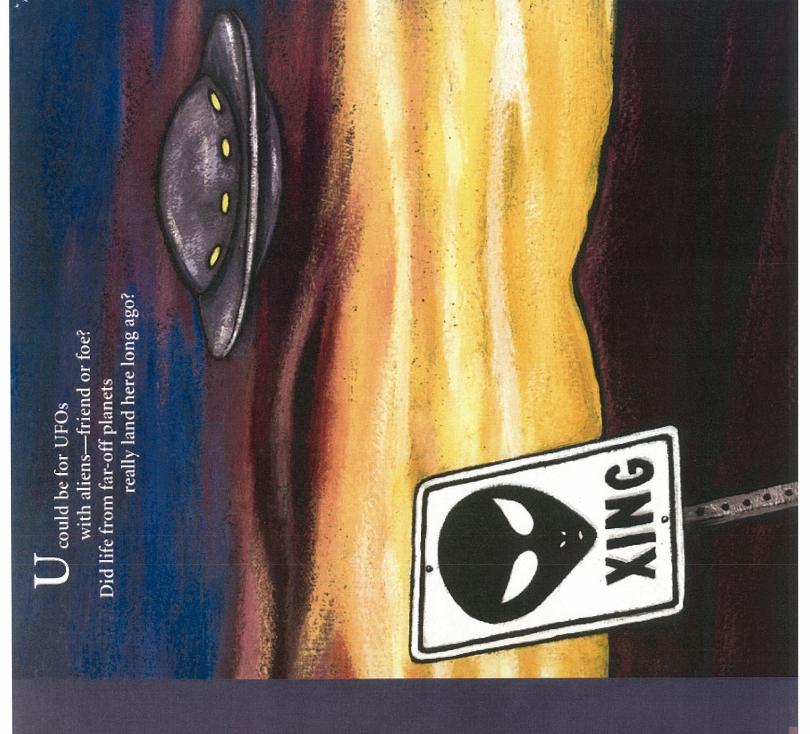
S is for old Santa Fe—
A wonderful place to vacation.
With Spanish and Mexican history, it's the first capital in our nation.

Santa Fe is America's oldest capital. New Mexico bearen the 47th siste on january 6, 1912. So how can it have the oldest seat of government? It became a capital in 1001. Their is before the pligrins founded Pyrnouth It remained the capital under the control of Spain, then Mexico, and as a terrifory of the United States. Santa Fe also has the highest elevation of the 50 state capitals. It is 7,000 feet above as as level. It is known for its art galleries, museums, and the world-famous Santa Fe Opera, set in an operan ir thesite with panoramic views of the Jémez and Sangre de Cristo mountains.

The Santa Fe Trail is famous and was an important western route in the 1800s. It was 800 miles long from Independence, Missouri to Santa Fe and brought settlers westward.

In 1947 a rancher near Roswell, New Mexico, discovered unusual wreckage as he checked on his sheep after a fierce thunderstorm. The odd pieces seemed to be metal debris and they were scattered over a large area. The rancher also noticed a rut or ditch, several hundred feet long, had been carved into the land.

Some people believe it was caused by a flying saucer or UFO (Unidentified Flying Object). Others think it was a weather balloon. What do you think? The International UFO Museum and Research Center in Roswell is devoted to the Roswell Incident and UFO research.



## First Grade Reading Initiative

Audrey [audrey.mitnick@sleepingbearpress.com]

Sent: Friday, May 17, 2013 12:14 PM
To: Contact, Imb, PED

Please see email with "Enchantment" in subject line as I am not at my desk and needed to forward artwork from a co-worker.

This previous email contains ISBNs, pricing, etc.

Best wishes,

Audrey Mitnick

Audrey Macks Mitnick Senior Publicist Sleeping Bear Press 646.649.3764 (direct)

## **First Grade Reading Initiative**

Audrey Mitnick [audrey.mitnick@sleepingbearpress.com]

**Sent:** Saturday, May 18, 2013 8:05 AM

To: Contact, Imb, PED

Attachments: 61534.jpg (1 MB); NM\_page\_F.jpg (1 MB); NM\_page\_O.jpg (1 MB); NM\_page\_M.jpg (703 KB); NM\_page\_R.jpg (1

MB); NM\_page\_S.jpg (1 MB); NM\_page\_U.jpg (568 KB)

Elizabeth,

I was not able to determine from my blackberry if the images actually forwarded to you. Now that I'm back at my desk I thought I would re-send.

Audrey

Audrey Macks Mitnick Sales & Publicity Sleeping Bear Press

315 E. Eisenhower Parkway, Suite 200 Ann Arbor, MI 48108

(direct) 646.649.3764 800.487.2323, ext. 6221 (new extension) (fax) 734.929.2649 (new)

## FW: First Grade Reading Initiative

Audrey Mitnick [audrey.mitnick@sleepingbearpress.com]

Sent:

Thursday, May 23, 2013 12:32 PM

To: Contact, Imb, PED

Importance: High

Beth - I just realized that we did not speak about the pricing of the books in Spanish when we spoke this morning. I feel terrible that I neglected to remind you that in my original email from Friday the 17th, I noted that the cost of the book in Spanish would be at a 50% discount from the \$17.95 retail price + the \$.45 for shipping as we have to create new printing plates for the Spanish version.

#### Audrey

Audrey Macks Mitnick Sales & Publicity Sleeping Bear Press

315 E. Eisenhower Parkway, Suite 200 Ann Arbor, MI 48108

(direct) 646.649.3764 800.487.2323, ext. 6221 (new extension) (fax) 734.929.2649 (new)

----Original Message----

From: Audrey Mitnick [mailto:audrey.mitnick@sleepingbearpress.com]

Sent: Monday, May 20, 2013 4:20 PM

To: 'Contact, Imb, PED'

Subject: RE: First Grade Reading Initiative

Importance: High

Dear Elizabeth,

We are very excited about the prospect of being part of this wonderful project!

Per your request, here is the information requested:

- Title of book: E is for Enchantment: A New Mexico Alphabet
- ISBN: 978-1-58536-153-3
- Per-book price for 24,000 English language: \$6.00 (retail \$17.95)

Additional shipping and handling: \$.45 per book

Notification: We would like to be notified by Friday, May 24th but could still proceed with meeting the delivery deadline if we are notified by Tuesday, May 28th.

Thank you again for taking the time to talk over the weekend!

#### Audrey

Audrey Macks Mitnick Sales & Publicity Sleeping Bear Press

315 E. Eisenhower Parkway, Suite 200 Ann Arbor, MI 48108

(direct) 646.649.3764 800.487.2323, ext. 6221 (new extension) (fax) 734.929.2649 (new)

----Original Message----

From: Contact, Imb, PED [mailto:Imb.Contact@state.nm.us]

Sent: Friday, May 17, 2013 2:59 PM

To: audrey.mitnick@sleepingbearpress.com Subject: RE: First Grade Reading Initiative

Ms. Mitnik - Your bid proposal has been received.

Elizabeth Savage for IMB

From: Audrey [audrey.mitnick@sleepingbearpress.com]

Sent: Friday, May 17, 2013 12:10 PM

To: Contact, Imb, PED

Subject: First Grade Reading Initiative

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Audrey Mitnick Sleeping Bear Press Direct line: 646.649-3764

Audrey Macks Mitnick Senior Publicist

```
Sleeping Bear Press
646.649.3764 (direct)
----Original Message----
From: "Amy Patrick" <amy.patrick@sleepingbearpress.com>
Date: Fri, 17 May 2013 11:32:46
To: <audrey.mitnick@sleepingbearpress.com>
Subject: RE: Enchantment
Amy Patrick
Sales & Marketing Specialist
Sleeping Bear Press
NEW Email Address: amy.patrick@sleepingbearpress.com
315 E. Eisenhower Pkwy, Ste. 200
Ann Arbor, MI 48108
NEW: 800.487.2323 Ext. 6217 / Direct: 734.619.6217 / FAX: 734.929.2649
----Original Message----
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To: Amy Patrick
Subject: Re: Enchantment
Yup, please send them all!
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Subject: RE: Enchantment
Sent: May 17, 2013 11:22 AM
The pagination file is not on the J drive... the cover and separate page
files for the letters: F, M, O, R, S & U.
Let me know if you want me to send these to you...
Amy Patrick
Sales & Marketing Specialist
Sleeping Bear Press
NEW Email Address: amy.patrick@sleepingbearpress.com
315 E. Eisenhower Pkwy, Ste. 200
Ann Arbor, MI 48108
NEW: 800.487.2323 Ext. 6217 / Direct: 734.619.6217 / FAX: 734.929.2649
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Audrey Macks Mitnick Senior Publicist Sleeping Bear Press 646.649.3764 (direct)

Audrey Macks Mitnick Senior Publicist Sleeping Bear Press 646.649.3764 (direct)=