



## Museum of New Mexico Press

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July 14, 2017

Chaouki Abdallah  
Interim President  
University of New Mexico  
1 University of New Mexico  
Albuquerque, New Mexico 87131

Dear Professor Abdallah:

I am writing you to express my concerns regarding the university's proposed plan to possibly outsource its distribution services out of state. The University of New Mexico Press has distributed books for Museum of New Mexico Press since 1997. With revenues at just under \$400,000, a move of inventory out of state would not only be costly but could very well damage our operations beyond repair. A majority of our book sales are in New Mexico and the Southwest region. Book buyers for bookstores and museum shops and other accounts would be paying higher shipping costs and this would likely have a negative impact on book sales (revenues).

I beg you to consider how such a move would impact other publisher-clients of the University of New Mexico Press, publishers such as Museum of New Mexico Press, which fulfill an important educational mission for our parent institutions but also to the state. Our books educate worldwide audiences about New Mexico's rich culture, history and arts and stimulate visitation to the state.

I am a graduate of University of New Mexico—I received a Bachelor of Arts in 1985 in Journalism and Political Science. I began my publishing career in the marketing department of UNM Press. I am aware not only of its operations but also its outreach and reputation as one of the leading university presses in the country. Outsourcing its distribution would negatively impact the state, which is considered a literary hub and is home to writers including Rudolfo Anaya, William DeBuys, Denise Chavez, N. Scott Momaday, and John Nichols; and to prominent Native and Hispanic artists and photographers whose work is the subject of books we publish. Without regional publishers such as UNMP and MNMP, many of these books would not be published. New Mexico's arts, culture, and education sectors would greatly suffer if our regional publishers were pushed out of business.

Thank you for considering my position. I am happy to answer any questions you may have.

Respectfully,

A handwritten signature in black ink, appearing to read "Anna Gallegos".

Anna Gallegos  
Director  
Museum of New Mexico Press  
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505-476-1154

cc: Craig White, Acting Provost & Executive Vice President for Academic Affairs